



# SEGAL FARTAK ENERGY **COMPANY** **PROFILE**

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2024



**SEGAL FARTAK ENERGY**

Your Trusted Partner for International Trade



**SFE**

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# ABOUT COMPANY

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At SFE, we are an experienced and dedicated Export Management Company (EMC) committed to helping businesses thrive in the global marketplace. With our comprehensive range of services and expertise in international trade, we serve as your trusted partner to navigate the complexities of exporting and expand your reach across borders. Our mission is to facilitate seamless and profitable international trade for our clients. With a deep understanding of diverse industries and markets, we provide tailored solutions to meet your specific export needs. Whether you are a manufacturer, supplier, or distributor, we offer a comprehensive suite of services to streamline your export operations and maximize your global growth potential.

What sets us apart is our team of highly skilled professionals who possess extensive knowledge of international trade regulations, market trends, and cultural nuances. Leveraging our expertise, we conduct thorough market research to identify lucrative opportunities and connect you with reliable and qualified buyers worldwide. We handle negotiations, contracts, logistics, and documentation, ensuring a smooth and efficient export process from start to finish. At SFE, we prioritize building long-term partnerships based on trust, integrity, and mutual success. We are committed to delivering exceptional customer service, providing personalized attention to every client. Our goal is to exceed your expectations by delivering results-driven solutions that drive your export business forward.



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# WELCOME MESSAGE



Welcome to SFE!

We are delighted to have you join our community. At SFE, we believe in fostering a welcoming and inclusive environment where individuals like you can thrive and achieve great things. Whether you are a customer, partner, or team member, we extend our warmest greetings and express our gratitude for choosing to be a part of our journey. We are committed to providing you with exceptional experiences, valuable insights, and the support you need to succeed. Our dedicated team is here to assist you every step of the way. We encourage you to explore our range of services, products, or resources and make the most of what SFE has to offer. Feel free to reach out to us with any questions, ideas, or feedback you may have. Your input is invaluable to us as we continuously strive to improve and exceed your expectations. As you embark on this exciting journey with us, we invite you to connect, collaborate, and engage with our vibrant community. Together, we can create meaningful connections, foster innovation, and achieve remarkable outcomes. Once again, welcome to SFE. We are thrilled to have you on board and look forward to a fruitful and rewarding relationship.

Best regards,  
Mahdi Talebi



# OUR VISION

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## EMPOWERING SUSTAINABLE FUTURE

Our vision is to empower a sustainable future where environmental stewardship, social responsibility, and economic prosperity coexist harmoniously. We strive to lead the way in developing innovative solutions that address global challenges such as climate change, resource scarcity, and social inequality. Through our actions and collaborations, we envision a world where sustainability is at the core of all decision-making, paving the way for a better tomorrow.

## ENABLING GLOBAL CONNECTIVITY

Our vision is to enable global connectivity by bridging gaps, fostering collaboration, and embracing diversity. We believe in a world where geographical boundaries are no longer barriers, and people, ideas, and opportunities flow seamlessly across cultures and continents. By leveraging technology and cultivating strong partnerships, we envision a connected world where individuals, businesses, and communities thrive through meaningful interactions, shared knowledge, and mutual growth.





# OUR MISSION

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## MISSION 01

Our mission is to drive innovation that positively impacts society and creates a better future. We are dedicated to pushing the boundaries of what is possible, continuously exploring new technologies, ideas, and approaches. By fostering a culture of creativity, curiosity, and collaboration, we aim to develop breakthrough solutions that address pressing global challenges, improve lives, and contribute to sustainable development. Through our relentless pursuit of innovation, we strive to make a lasting difference in the world.

## MISSION 01

Our mission is to empower success by providing exceptional services that meet the diverse needs of our customers and partners. We are committed to delivering the highest level of quality, reliability, and value in everything we do. By deeply understanding the unique requirements and aspirations of our stakeholders, we tailor our services to exceed their expectations and help them achieve their goals. Through our unwavering focus on customer satisfaction, we aim to build long-term partnerships based on trust, integrity, and mutual success.





# OUR SERVICE

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**Market Research**



**Buyer Identification**



**Sales and Negotiation**



**Export Compliance**



**Export Documentation**



**Logistics and Shipping**



**Supply Chain Management**







# OUR SERVICE

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**Financial Services**



**Market Entry Strategies**



**Localization and Cultural Adaptation**



**After-sales Support**



**Trade Show and Exhibition Support**



**Export Training and Education**



**Market Intelligence and Insights**





# EXPLORE OUR PRODUCTS



## Olefins

Olefins are a group of hydrocarbons that are classified as unsaturated hydrocarbons due to the presence of one or more carbon-carbon double bonds. They are an important class of petrochemicals and play a significant role in various industries. The most common and widely produced olefins are ethylene ( $C_2H_4$ ) and propylene ( $C_3H_6$ ).



## Aromatics

Aromatics are a class of organic compounds characterized by a ring-shaped structure and a distinct aroma. They are widely used in various industries due to their unique chemical properties and applications. The most common aromatics include benzene, toluene, and xylene.



## Polymers

Polymers are large molecules composed of repeating structural units called monomers. They are essential materials widely used in various industries due to their versatility, durability, and wide range of properties. Polymers can be found in everyday items such as plastics, fibers, rubbers, coatings, adhesives, and more.

# EXPLORE OUR PRODUCTS

## Resins

Resins are a broad category of synthetic or naturally occurring substances that are characterized by their ability to harden or solidify. They are widely used in various industries and applications due to their adhesive, insulating, protective, and decorative properties. Resins can be classified into different types based on their composition, origin, and application.



## Synthetic Fibers

Synthetic fibers are man-made fibers that are produced through chemical processes by converting raw materials into a fiber form. These fibers have gained significant popularity and widespread use due to their desirable properties, versatility, and cost-effectiveness.



## Solvents

Solvents are substances that have the ability to dissolve, disperse, or extract other substances without undergoing a chemical change themselves. They are widely used in various industries and applications due to their ability to solubilize different materials and facilitate processes such as cleaning, extraction, formulation, and chemical reactions.





# EXPLORE OUR PRODUCTS



## Fertilizers

Fertilizers are substances or mixtures applied to soil or plants to provide essential nutrients that are necessary for plant growth and development. They are used in agriculture, horticulture, and gardening to enhance soil fertility and improve crop yield. Fertilizers can be classified into different types based on their nutrient content and source.



## Specialty Chemicals

Specialty chemicals are a diverse group of chemicals that are produced for specific applications and industries. They are designed to provide unique properties, perform specific functions, and meet specialized requirements. Specialty chemicals are often produced in smaller quantities compared to commodity chemicals and are tailored to fulfill specific needs.



## Fuel Products

Fuel products derived from petrochemicals are a significant component of the global energy supply. Petrochemicals are obtained from petroleum, a naturally occurring mixture of hydrocarbons found beneath the Earth's surface.



# OUR CUSTOMERS

**BASF SE (GERMANY)**

**ROYAL DUTCH SHELL (NETHERLANDS)**

**TOTALENERGIES (FRANCE)**

**REPSOL S.A. (SPAIN)**

**OMV AG (AUSTRIA)**

**MOL GROUP (HUNGARY)**

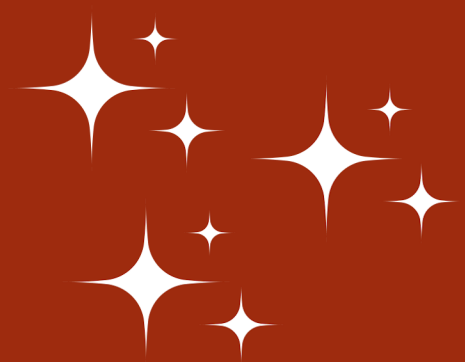
**BOREALIS AG (AUSTRIA)**

**COVESTRO AG (GERMANY)**

**VERSALIS S.P.A. (ITALY)**

**ARAMCO (SAUDI ARABIA)**

**ETC.**





# GET IN TOUCH

Our dedicated team of professionals is ready to listen to your unique needs, understand your business goals, and provide tailored solutions to meet your specific requirements. Whether you have questions about market research, logistics management, export documentation, or any other aspect of international trade, we are here to provide you with the knowledge and guidance you need.

## **CONTACT US :**



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